



2023-2024

UNIVERSITY CORE CURRICULUM REQUIREMENTS	CREDIT HOURS		REDIT
FRESHMAN EXPERIENCE COURSE - 0-1 HOURS	0-1	PRE-BUSINESS COURSES	
BSAD 1100, Business Perspectives		ACCT 2310, Principles of Accounting I	3
		ACCT 2330, Principles of Accounting II	3
COMMUNICATION - WRITTEN - 6 HOURS	6	ECON 2310, Business Statistics I	3
RHET 1311, Composition I and		ECON 2322, Principles of Microeconomics	3
☐ RHET 1312, Composition II <i>or</i>		ECON 2323, Principles of Macroeconomics	3
RHET 1320, Honors Composition		MATH 1342, Business Calculus	3
		MKTG 2380, Legal Environment of Business	3
FINE ARTS - 3 HOURS	3		
ARHA 2305, Introduction to Visual Arts		TOTAL HOURS OF PRE-BUSINESS COURSES	21
MUHL 2305, Introduction to Music			
THEA 2305, Introduction to Theatre and Dance		PROFESSIONAL BUSINESS COURSES	
MCOM 2306, Introduction to Motion Pictures		☐ Career Catalyst (BSAD 2010, BSAD 4010)	0
		BSAD 3100, Business Professionalism	1
SOCIAL SCIENCES - 3 HOURS	3	BINS 3305, Information Systems for Dec. Making	3
☐ PSYC 2300, Psychology & the Human Experience		BINS 3352, Data Analysis and Visualization	3
Recommended for School of Business majors. See catalog for alternative courses.		■ BINS 3380, Business Communication	3
		ECON 3355, Quantitative Business Analysis	3
		☐ FINC 3310, Business Finance	3
U.S. HISTORY/GOVERNMENT - 3 HOURS	3	MGMT 3300, Principles of Management	3
HIST 2311, U.S. History to 1877		MGMT 3304, Operations Management	3
☐ HIST 2312, U.S. History from 1877		☐ MGMT 4380, Business Strategy (Capstone Course)	3
☐ POLS 1310, American National Government		☐ MKTG 3350, Principles of Marketing	3
HISTORY OF CIVILIZATION - 3 HOURS	3	TOTAL HOURS OF PROFESSIONAL BUSINESS COURSES	28
HIST 1311, History of Civilization I or			
☐ HIST 1312, History of Civilization II		MARKETING MAJOR REQUIREMENTS	
		ADVT 3300, Advertising: An IMC Approach	3
HUMANITIES - 3 HOURS	3	MKTG 3353, Professional Selling	3
ENGL 2337, World Literature		MKTG 3385, Consumer Analysis and Behavior	3
☐ ENGL 2339, Mythology		MKTG 4310, Marketing Research	3
☐ PHIL 2320, Ethics and Society		☐ MKTG 4385, Marketing Management (Capstone Course)	3
MATHEMATICS - 3 HOURS	3	Choose 2 courses from a list of Marketing electives. See the	6
☐ MATH 1302, College Algebra or any approved		complete listing of electives on the reverse side of this checklist.	
course in the core for which MATH 1302 is		complete hours of creatings on the research	
a prerequisite.		Professional Sales Emphasis: Refer to the list of requirements	9
		on the reverse side of this checklist.	-
SCIENCE - 8 HOURS	8		
☐ 1 science lecture and 1 science lab	Ū	TOTAL HOURS OF MARKETING MAJOR COURSES	30
☐ 1 science lecture and 1 science lab			50
See course catalog for course listings.		TOTAL HOURS OF UNRESTRICTED ELECTIVES	5-6
COMMUNICATIONS - ORAL - 3 HOURS	3	TOTAL HOURS REQUIRED FOR DEGREE	120
☐ ACOM 1300, Intro to Communication	5		
TOTAL HOURS OF THE UNIVERSITY CORE	35		

MARKETING - PROFESSIONAL SALES



Continued information from the front side of the degree checklist.

2023-2024

Choose 2 courses (6 hours) from the following Marketing electives:			
 □ ADVT 3310, Advertising IMC Development □ ADVT 3340, Public Relations □ BINS 4352, Big Data Analytics Tools □ MGMT 4366, New Venture Launch □ MKTG 3352, Seminar in Current Topics □ MKTG 4315, Social Media Marketing Strategy □ MKTG 4316, Digital Marketing □ MKTG 4320, International Marketing □ MKTG 4341, Brand and Marketing Consulting 			
Professional Sales Emphasis (9 hours):			
 MKTG 4351, Sales Management MKTG 4355, Advanced Professional Selling MKTG 4370, Business to Business Marketing 			
NOTES			
ADMISSION AND GRADUATION REQUIREMENTS			
In order to be admitted to the School of Business, students must:			

GRADUATION REQUIREMENTS: 2.0 GPA in the major, minor, & overall. Grade of C or greater is required in each major course.

- Have a minimum of 2.25 on the most recently completed 15 hours at UA Little Rock. The GPA on the most recent 15 hours will be

- Have a minimum of 2.25 overall GPA (at UA Little Rock and/or at transferring school) or

calculated on all hours attempted during the semester(s) in which the 15 hours requirement is met.

Without being officially admitted to the School of Business, students may take business courses as long as all prerequisites for these courses have been met. However, students may **not** take the capstone course, MGMT 4380 (Business Strategy), until officially admitted into the School.