



Procurement Services

University of Arkansas at Little Rock

2801 S. University Ave., Little Rock, AR 72204-1099 | (O) 501.916.3144 | (F) 501.916.3425

QUESTIONS AND ANSWERS

Responses are below in **RED**

Section 1.2 Current Environment

Can you confirm the three-year historical spend with BSN/Nike on apparel and footwear *and* can you confirm the three-year historical spend with BSN on non-apparel/footwear, ie - hard goods, equipment, branding, etc?

The included table (Page 3 of this document) accounts for the requested data to within +/- 2% accuracy, excluding the following:

- small, generic equipment
 - whistles, ball carts, etc
- personal medical equipment
 - braces, wraps, insoles, etc
- gym/training equipment not specifically required to play a given sport
 - treadmills, weight racks, hyperbaric chambers, etc

Section 2.2 General Requirements/Financial Response Packet

Is it permissible to provide catalog hyperlinks/web addresses where such cannot be sourced in print/printed and delivered within the bid timeline?

Catalogs, as requested, should be submitted in print wherever possible, and a .pdf copy included in the digital documents submitted via flash drive as required. Where a print catalog cannot be sourced, include a hyperlink/weblink for each applicable catalog in the financial response documents. This provision does not come to bear against the aforementioned flash drive document inclusion requirement.

Section 2.3.2. Added Value/Response Packet(s)

Where should items requested under this section be included within the response documents?

Added Value responses should be detailed in the Recommended Options subsection of the Technical Response Packet 'Solution' section. Financial considerations thereto are to be included with Financial Response Packet information to provide for "dollars and cents" proposal comparison.

Section 2.3.2. Financial Response Packet

How will percentages (such as proposed discounts) be accounted for in the financial evaluation process?

Percentages will be applied to standard deviations of averaged catalog pricing from a \$100 baseline. Responses including percentage-based proposal data should clearly bear out the specific applicable catalog, product group, or item(s) for each such line.

General: Applicable Provisions of Arkansas Procurement Law

Does Arkansas law allow for a Best and Final Offer (BAFO) process?

Yes, as applicable and appropriate in response to an evaluation committee's request.

UA Little Rock Spend Analysis Brief Athletics Apparel & Uniforms, Sponsorship, etc. Fiscal Years 2024 through 2026	Good and Service Types											
	Apparel & Footwear			Decoration/Branding			Equipment (other than generic)			Personal Equipment ("Hard Goods")		
	FY24	FY25	FY26	FY24	FY25	FY26	FY24	FY25	FY26	FY24	FY25	FY26
Annual Totals by Type, All Vendors	\$ 432,370.53	\$ 482,250.36	\$ 508,367.94	\$ 35,808.97	\$ 47,915.90	\$ 56,448.37	\$ 10,221.65	\$ 62,457.61	\$ 100,685.56	\$ 41,031.28	\$ 45,905.63	\$ 43,858.19
Triannual Totals by Type, All Vendors	\$ 1,422,988.83			\$ 140,173.24			\$ 173,364.82			\$ 130,795.10		
Annual Total of BSN and Affiliate Purchases	\$ 349,192.38	\$ 413,000.60	\$ 432,494.26	\$ -	\$ 5,156.12	\$ -	\$ -	\$ 1,262.44	\$ -	\$ 260.62	\$ 2,853.55	\$ -
Triannual Total of BSN and Affiliate Purchases	\$ 1,194,687.24			\$ 5,156.12			\$ 1,262.44			\$ 3,114.17		
Annual Total of BSN-direct Purchases	\$ 334,507.24	\$ 402,314.87	\$ 408,072.38									
Annual Total of Nike-direct Purchases	\$ 9,955.61	\$ 5,232.09	\$ 14,793.56					\$ 1,262.44			\$ 1,123.55	
Triannual Total of BSN-direct + Nike-direct Purchases	\$ 1,174,875.75			\$ -			\$ 1,262.44			\$ 1,123.55		
Annual Total of All Other BSN Affiliate Purchases	\$ 4,729.53	\$ 5,453.64	\$ 9,628.32	\$ -	\$ 5,156.12	\$ -	\$ -	\$ -	\$ -	\$ 260.62	\$ 1,730.00	\$ -
Triannual Total of All Other BSN Affiliate Purchases	\$ 19,811.49			\$ 5,156.12			\$ -			\$ 1,990.62		
Annual Total of Unaffiliated Purchases	\$ 83,178.15	\$ 69,249.76	\$ 75,873.68	\$ 35,808.97	\$ 42,759.78	\$ 56,448.37	\$ 10,221.65	\$ 61,195.17	\$ 100,685.56	\$ 40,770.66	\$ 43,052.08	\$ 43,858.19
Triannual Total of Unaffiliated Purchases	\$ 228,301.59			\$ 135,017.12			\$ 172,102.38			\$ 127,680.93		